



NextStone
TM

THE NEXTSTONE MILESTONE

Inspired by Nature...Designed by NextStone
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NEXTSTONE
CORPORATE
OFFICES
P.O. Box 39914
12330 East 46th Ave.
Suite 400
Denver, Co. 80239

Phone: 303-371-8232
FAX: 303-371-8296
Toll Free:
866-371-8232

INTERNATIONAL HOMEBUILDERS SHOW - ORLANDO, FLORIDA



Nextstone is preparing to once again showcase our product at the Orlando International Homebuilders Show which runs from Wednesday, February 7, 2007 through Saturday, February 10, 2007.

The 2006 Show provided an opportunity for Nextstone to introduce the Drystack panels and provide visual samples, face to face sales opportunities and more importantly, an opportunity for home builders from all over the world see finished walls using the two type of panels, the various colors and accessories available, and different styles of construction.

We encourage all Nextstone Sales Representatives to attend this show and visit the Nextstone booth throughout the week. As we get closer to this time frame, we will provide additional information regarding area lodging, location of the Nextstone booth and other important information. Although it is a little over six months before the show starts, it is never too early to begin preparing.



Nextstone On The Move

Lumberyard Supply, one of the newest additions to the Nextstone family is located in St. Louis, Missouri. They are a two step specialty building products distributor and are strictly wholesale to lumber yards only. Their service area includes the Southern half of Illinois and the entire state of Missouri.

The Sparks family has owned the business since the early 1950's. The grandfather, Harold Sparks, was a founding father of the National Building Material Distributors Association, which is still a major association for the two step distributor.

Bob and Larry Sparks are active owners and continue to build their business on the same principles. They have 5 outside sales people who spend their time educating the lumber yards on their products as well as offering marketing and sales ideas.

Larry Sparks is very excited about Nextstone and feels that it will enhance there overall siding business as well.

Prince Corporation, also a new addition, is a wholesale distributor and manufacturer located in Marshfield, Wisconsin. Prince handles over 14,000 items and distributes to retail customers throughout Wisconsin, the Upper Peninsula of Michigan, Eastern Minnesota, and Northern Illinois. Prince's customers include building supply and lumber yards.

Prince Corporation prides itself on being much more than a distributor and manufacturer. Prince offers its customers many services to help them be successful. Services available include: advertising support, promotional flyers, store layout and merchandising aids.

Dennis Wessel, one of the owners, is very excited about the Nextstone product. He feels that this product will offer their customers an answer to the cultured stone business.



For the Month of August, Nextstone introduces its newest employee. Julie Swaney has been with Nextstone for the past nine months and is quickly learning the various sides of the company.

Julie is responsible for preparing samples for shipment, answering incoming calls, and assisting with miscellaneous office duties.

We are proud to have Julie on the Nextstone team!